



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ JANUARY/FEBRUARY 2022



**2022 Home
Show Entry, 2022
Marketing Guide
and more!**

Photos from the 2021 Cornhole Tournament

Photos from the 2021 Christmas Party

Thursday, November 19, 2021

at Cliff Pitman's Barn

1st Annual BCHBA Young Professionals and Associate Council

CORNHOLE TOURNAMENT and CHILI COOKOFF



Swift Supply #1



Swift Supply #2



Alabama Roofing Supply



Valere Homes



Century Bank



Coastal Stone and Cabinetry



Brian T. Armstrong Construction



Frostholm Construction



The Winning Chili Cookoff Team:
Brian T. Armstrong Construction



The Winning Cornhole Team:
William Hays and Tanner Boothe



Winners of the 2021 Drawdown, Michael Neese and Matt Hammond with BCHBA President Jeff Frostholm. Barbara Fretwell was also a winner.



Photos from the
2021 CHRISTMAS PARTY
and officer installation at Oak Hollow Farms
Thursday, December 2, 2021



Jeff Frostholm swears in the 2022 Associate Council leaders



Incoming Associate Chair Rick Howze and outgoing Associate Council Chair Nancy Grace



Jeff Frostholm swearing in the 2022 BCHBA Board of Directors



Chris Farlow swearing in Brian Armstrong as 2022 BCHBA President



To view all of the pictures from our events, please visit our Facebook page.

2022

Board of Directors and Officers

Brian Armstrong	President
Eric Craig	1st Vice President
Cameron Reehl	2nd VP/Treasurer
William Hays	3rd VP/Secretary
Jeff Frosthalm	Past President

Local Directors

Chris Bumpers	Nick Klarman
John Collier	Chad Lippincott
Stephanie Hale	Ben Murphy
William Hays	Cain Roberds
Joe Hocklander	Jim Smith
Rick Howze	

State Directors

Brian Armstrong	Jeff Frosthalm
Eric Craig	Nancy Grace
Chris Farlow	Cameron Reehl

National Delegates

Robert Brown	Chris Farlow	Cliff Pitman, Life
Alex Cary	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Rick Howze

Executive Vice President

Marsha P. Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com

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On the cover:
The 2022
BCHBA Board
of Directors was
sworn in at this
years Christmas
Party. Photos on
page 3.



SCHEDULE

2022 BCHBA EVENTS

- MAR. 4** Home Show Preview
- MAR. 5-6** Home Show
- APR. 21** Silent Auction Scholarship Fundraiser
- APR. 29** Annual Golf Classic at Rock Creek
- JUN. 4** Fishing Tournament
- JUN. 25** YP Poker Run (tentative)
- AUG. 11** Bowling Tournament (tentative)
- SEPT. 30** Sporting Clay Shoot
- OCT. 15-16** Parade of Homes
- OCT. 22-23**
- OCT. 20** Parade of Homes Street Party
- DEC. 1** Christmas Party/Officer Installation hosted by BCHBA and Associate Council

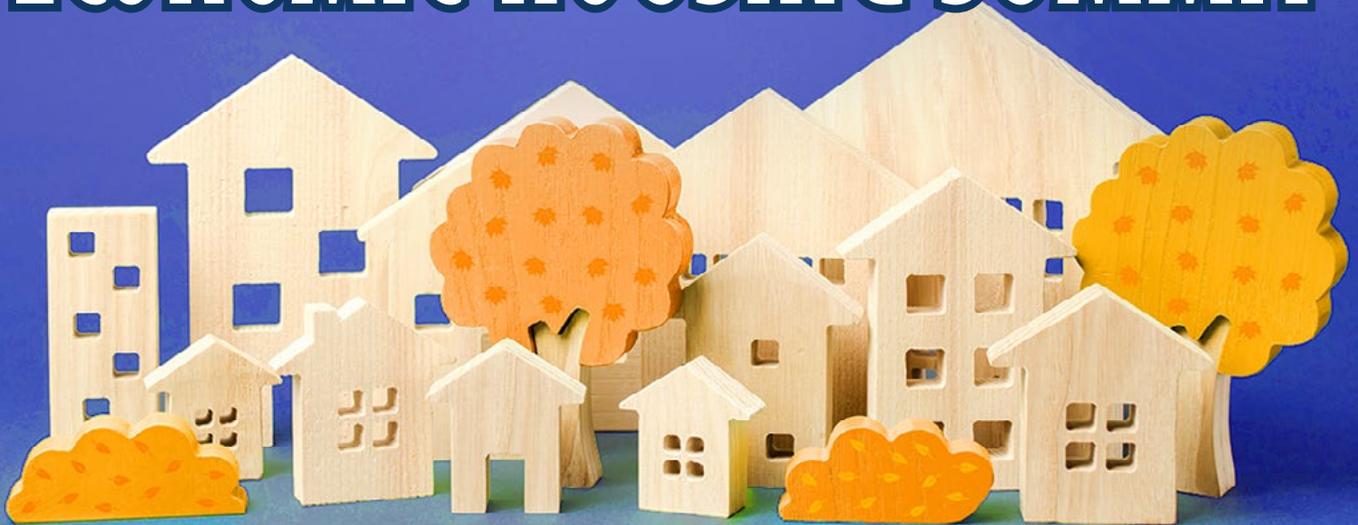
All event dates are tentative and subject to change.



BALDWIN COUNTY HOME BUILDERS ASSOCIATION
HOME BUILDERS ASSOCIATION OF METRO MOBILE



ECONOMIC HOUSING SUMMIT



WEDNESDAY, MARCH 16, 2022

11:00 AM ♦ DAPHNE CIVIC CENTER

SCHEDULE

11:00 AM - Check-In
11:30 AM - Lunch
11:45 AM - Speakers

COST

\$25 - Members
\$35 - Non-Members

SPONSORSHIPS AVAILABLE!

- Presenting Sponsor – **\$3,500** (Limit 1)
 - One table for eight reserved seats and your guests
 - 3-5 minutes to present
 - Recognized by BCHBA/HBAMM president from the podium
 - Table to display promotional materials
 - Company logo or name on signage, promo material and communication
- Lunch Sponsor – **\$1,500**
 - Two complimentary tickets to event
 - Company logo at lunch tables
 - Recognized by BCHBA/HBAMM president from the podium
 - Table to display promotional materials
 - Company logo or name on signage, promo material and communication
- Supporting Sponsor – **\$500**
 - One complimentary tickets to event
 - Recognized by BCHBA/HBAMM president from the podium
 - Table to display promotional materials
 - Company logo or name on signage, promo material and communication

SPEAKERS



ROBERT DIETZ
NAHB Chief Economist



EDSEL CHARLES
Market Graphics

PRESENTING SPONSOR



To register call 251-928-9927 or RSVP to marsha@bchba.com. Attendees MUST RSVP to this event!

PWB

BCHBA PROFESSIONAL WOMEN IN BUILDING

Please join us for a
PWB LUNCHEON

TUESDAY, JANUARY 18 at NOON
BCHBA Office - 916 Plantation Blvd, Fairhope

This new group is open to all BCHBA women members and the wives of BCHBA members.

Come and enjoy this new group with a meet and greet and help support your fellow women in the building industry.



2022 BCHBA

SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2022 Scholarship Application on the BCHBA website. Deadline March 15, 2022.



2021 BCHBA Scholarship winners.
L-R: Benjamin Price, John Ellis Hope,
Cole Smith

Thank you for your support of

the
TOOL TREE

Niki Whittaker says: "I just came from the Baldwin County Home Builder's Association (BCHBA) office in Fairhope, AL and my heart is overjoyed with the love and generosity that they have shown our children this Christmas. For over 20 years now they have done a "Tool Tree" with some of our children's wish lists for Christmas. The BCHBA members go over and beyond to assure our Children have a fabulous Christmas! As a non-profit, there are so many things that must come together to make it possible for us to thrive year after year. One of those things is partnerships. We are so grateful for the partnership that we have with the BCHBA. They do so much at Christmas and throughout the year to help this agency sustain. Thank you BCHBA from the bottom of our hearts! We wish you all a very Merry Christmas and a Happy New Year!"



The Baldwin County Home Builders Association members provide Christmas gifts annually for the children assisted by Care House. Top, L-R: Niki Whittaker, Tina Erickson, Mary Higginbotham, BCHBA Executive Vice President Marsha Jordan, 2021 BCHBA President Jeff Frostholm. Front, L-R: Shanequia Pruitt, BCHBA Accountant Sarah Kettinger



Give a child from The CARE House a special Christmas

**THANK YOU TO EVERYONE WHO CONTRIBUTED!
You helped make a difference!**

We've Got Baldwin County Covered

Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better

NOW OPEN IN GULF SHORES!



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility
2423 S. US Hwy 31
Bay Minette
251-937-7400

Truss Production Facility
2423 S. US Hwy 31
Bay Minette
251-937-8842

Daphne Contractor Yard
25847 Friendship Road
251-626-6993
Visit us at mobilelumber.com

NEWEST LOCATION!
Gulf Shores
3705 Gulf Shores Pkwy
251-948-0905

OTHER LOCATIONS
Mobile
Pensacola
Grand Bay
Gulfport



Baldwin County Home Builders Association

MARKETING GUIDE 2022



Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 850 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



Foundation Level

\$10,000 (or more) – You pick which events to sponsor up to the sponsorship amount

Anchor Level

\$7,500 – You pick which events to sponsor up to the sponsorship amount

Beam Level

\$5,000 – You pick which events to sponsor up to the sponsorship amount

Support Level

\$2,500 – You pick which events to sponsor up to the sponsorship amount



The Plumblne

You have the opportunity to advertise your company's products and services in our Plumblne newsletter. The electronic bi-monthly newsletter is available to more than 850 members.

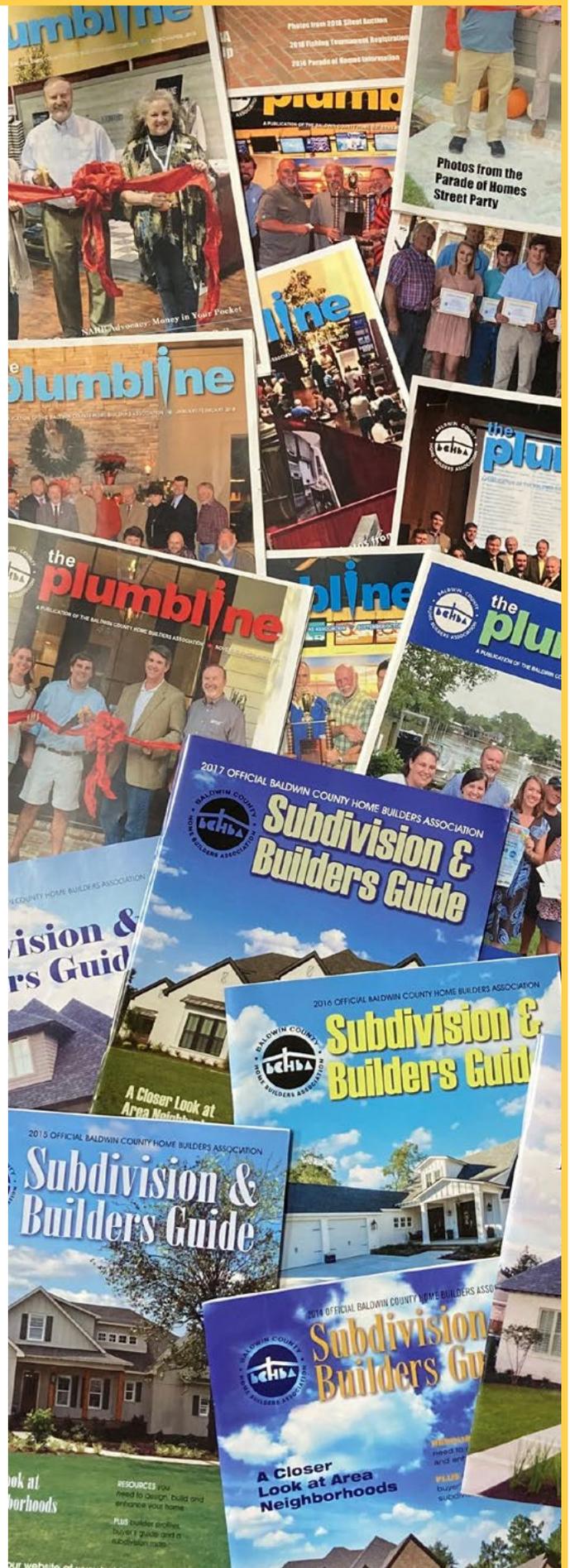
Full Color:

- Full page – **\$400.00/issue - \$2,400.00/year**
- Back 3/4 – **\$400.00/issue - \$2,400.00/year**
- 1/2 page – **\$200.00/issue - \$1,200.00/year**
- Business Card – **\$50.00/issue - \$300.00/year**

Subdivision Guide

Printed once per year, with informative articles, a list of major subdivisions, builders profiles and a buyers guide.

- Back page – **\$1500**
- Page 2,3,5, Inside back – **\$1200**
- Double Truck – **\$2000**
- Full page – **\$995**
- Half page – **\$650**
- Quarter page – **\$490**
- Builder profile – **\$250**



Home Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Company Name/Logo in all media promotions
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumblne* May/June newsletter
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Company name listed as a Sponsor on event media promotion
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumblne* May/June newsletter
- 10 extra Show Admission Passes

Preview Sponsor: \$1,200

- Signage at the preview
- Recognition in the Plumblne and on Facebook
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- 1500 Show Guides distributed to attendees
- 1/2 page ad in the Show Guide

Exhibitor Hospitality Sponsor – \$500

- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge

Bag Sponsor – \$500

- Your company's name and logo on bags given out to all attendees visiting the show (you provide bags)
- Recognized in *The Plumblne* newsletter

Bag Flyer Sponsor – \$500

- Open to any BCHBA member
- Your flyer in bags given out at entry desk
- You provide 1000 flyers

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors (you purchase or additional charge if ordered by HBA)
- Your company's name and logo on the back of exhibitor badges

Passport Sponsor – \$250

- Open to Home Show Exhibitors ONLY
- Attendees come by your booth and get their "Passpot" stamped for a prize drawing
- Your logo on the "Passpot"



Parade of Homes



Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, *The Plumblne*, Nov./Dec.
- Company will be recognized at the Street Party on Thursday, October 20.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, *The Plumblne*.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Company will be recognized at the Street Party on Thursday, October 20.
- Company will receive a business card size ad in the Nov./Dec. issue of *The Plumblne*, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. *The Plumblne* newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, October 20.

Golf Classic



Title Sponsor – \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed at tournament

Golf Towel Sponsor – \$1,000

- Company logo on towels

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Awards Sponsor – \$500

- Company name on signage at event

Practice Range Balls – \$250

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee

Lunch Sponsor – \$500

- Company name on signage

Economic Housing Summit

Presenting Sponsor – \$3,500 (Limit 1)

- One table for eight reserved for you and your guests
- 3-5 minutes to address the audience
- Recognized by BCHBA/HBAMM president from the podium
- Table to display promotional materials
- Company logo or name on event signage, promo material and event communication

Lunch Sponsor – \$1,500

- Two complimentary tickets to event
- Company logo at lunch tables
- Recognized by BCHBA/HBAMM president from the podium
- Table to display promotional materials
- Company logo or name on event signage, promo material and event communication

Supporting Sponsor – \$500

- One complimentary tickets to event
- Recognized by BCHBA/HBAMM president from the podium
- Table to display promotional materials
- Company logo or name on event signage, promo material and event communication



Sporting Clay Shoot

- Corporate sponsor – \$750**
 - Includes name on banner,
 - 1 team and cart, station sign
- Food sponsor – \$300**
- Beverage sponsor – \$250**
- Prizes sponsor – \$150**
- Station sponsor sign OR Score Card sponsor – \$100**
 - Your company's logo on score card



Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

- February
- May
- August
- November

Monthly Business After Hours Meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Marsha or Brett to schedule.

- | | | |
|-----------------------------------|---------------------------------|------------------------------------|
| <input type="checkbox"/> January | <input type="checkbox"/> May | <input type="checkbox"/> September |
| <input type="checkbox"/> February | <input type="checkbox"/> June | <input type="checkbox"/> October |
| <input type="checkbox"/> April | <input type="checkbox"/> August | <input type="checkbox"/> November |

These meetings are a great value for the host, however they do not apply toward a sponsorship level.

Company: _____

Contact Name: _____

Business Address: _____

City: _____ **State:** _____

Zip: _____ **FAX:** _____

BusinessPhone: _____ **CellPhone:** _____

Company Email: _____

Website: _____

Level of Sponsorship: _____ **Method of Payment:** **Check** **Bill**

BCHBA Annual Calendar for 2022 (tentative)

March 5-6	Home & Product Showcase at the Daphne Civic Center
April 21	Silent Auction, Scholarship Fundraiser (Associate Council event)
April 29	Annual Golf Classic at Quail Creek
June 4	Fishing Tournament
September 30	Sporting Clay Shoot
October 15-16, October 22-23	Annual Parade of Homes hosted by Showcase Home
October 20	Parade of Homes Street Party
December 1	Christmas Party & Installation of Officers hosted by BCHBA and Associate Council

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

916 Plantation Blvd. • Fairhope, Alabama 36532 • P 251.928.9927

www.bchba.com



33rd Annual

HOME SHOW

Saturday & Sunday, March 5-6, 2022
DAPHNE CIVIC CENTER

YOU WON'T WANT TO MISS THIS SHOW!

Don't miss this opportunity to expose yourself to a captive audience - people that pat to see your products and services. This quality building industry trade show targets people that are building, remodeling or looking for ideas and sources to help them maximize their home investment. These are the serious customers!

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

*Stimulate **YOUR** Economy—Show and Sell with us!*

*There may be other home shows, but there is only **ONE Builders Home and Product Showcase**, hosted by the voice of the building industry – the Baldwin County Home Builders Association.*

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

BCHBA 2022 HOME SHOW

March 5-6 • DAPHNE CIVIC CENTER

APPLICATION AND CONTRACT FOR EXHIBIT SPACE

All applications must be completed, signed and include a deposit of \$250 per booth for members, \$350 non-members.* Application will not be processed and space will not be assigned until the deposit has been received. Return application with a check or credit card info to 916 Plantation Blvd., Fairhope, AL 36532.

Exhibitor Information

Firm Name: _____
Address: _____
City/State/Zip: _____

Contact Information All further show information will be sent to the contact person designated below. It is the responsibility of this person to distribute necessary information to the appropriate parties.

Contact Name: _____ Title _____
Telephone: _____ Fax _____ Cell _____ Email _____

Booth Selection: Indicate the number of booths you are applying for and your 1st, 2nd & 3rd choice of booth location on the floor plan on our website.

Total # of Booths _____ 1st Booth Choice _____ 2nd Choice _____ 3rd Choice _____

Member Booth Rates: 10 x 10 - \$545

Non-member Rates: 10 x 10 - \$725

* Members of Mobile HBA receive Member Rates

Rates include 8' high backdrop, 3' high side curtains, 8' table with linen top & skirt, 2 chairs, wireless access
Add services: Water Service: \$60 110V Electrical Service - \$30 220V Electrical Service: \$100 (where available)

DEADLINES: January 7, 2022 - HBA Members 2020 Home Show Exhibitors Priority Deadline for booth selection

January 20, 2022 - All HBA Members Priority selection deadline.

** After January 20th booth selection is open to non-members.

February 1, 2022 - All remaining balances are due

\$250 per booth deposit due upon return of this contract for HBA Members, \$350 Non-Members NON REFUNDABLE

Type of Display: All products or services you plan to exhibit _____

Builders Home Show to be held at the Daphne Civic Center, March 5-6, 2022.

We acknowledge that upon acceptance by the BCHBA this application becomes a contract. Exhibitor agrees to comply with all of the Show Rules & Regulations, all of which are incorporated into and made a part of this Contract as if fully included herein, and also with such other rules and regulations for the show as shall be promulgated from time to time by the BCHBA. THE UNDERSIGNED ACKNOWLEDGES THAT THEY HAVE READ THE RULES AND REGULATIONS INCLUDED.

Signature

Title

Date

Please sign & return this contract to the BCHBA, keeping copies for your files. A confirmation letter will be sent to you. Please make note of the important dates and times below:

SET-UP TIMES	Friday, March 4	7:00 a.m. – 4:00 p.m.
MEMBER PREVIEW	Friday, March 4	5:00 p.m - 6:30 p.m.
OPEN TO PUBLIC	Saturday, March 5 Sunday, March 6	10:00 a.m. – 5:00 p.m. 11:00 a.m. – 4:00 p.m.
TAKE DOWN	Sunday, March 6 Monday, March 7	4:00 p.m. – 8:00 p.m. 8:00 a.m. – 10:00 a.m.

For BCHBA Use Only – Do Not Fill In This Section

Date Received: _____ Total of Booth _____ Booth Number(s) _____

Amount Received: _____ Check _____ Balance Due by 2/23/2022 _____

Cc type and number _____ exp. _____

CVV # _____ Received by: _____ Office Staff _____



PARADE OF HOMES DISCOUNT PROGRAM AND SHOWCASE HOME CONTRIBUTIONS

Pickering Building and Renovations, LLC
will build the 2022 Showcase Home in
North Hills at Fairhope in Fairhope, AL

PLEASE COMPLETE THIS FORM & RETURN TO THE BCHBA OFFICE IF YOU WOULD LIKE TO OFFER DISCOUNTS
TO PARADE BUILDERS AND/OR CONTRIBUTE TO THE CONSTRUCTION OF THE SHOWCASE HOME

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2022. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2022 Parade of Homes scheduled for October 15-16 and October 22-23, 2022. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder s has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ Print Name: _____

Company: _____ Address: _____

Phone: _____ Cell Phone: _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ Discount %: _____ Savings \$: _____

Signed: _____ Print Name: _____

Company: _____ Address: _____

Phone: _____ Cell Phone: _____

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

To Fund BCHBA Charitable Foundation Scholarships



**THURSDAY,
April 21, 2022
5:30 pm**

**At Cliff Pitman's
9320 Gayfer Rd.
Fairhope**

We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$104,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3
Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY FRIDAY, APR. 18, 2022

DATE _____, 2022

DESCRIPTION _____

DONATION VALUE \$ _____

DONATED BY (Company) _____

HBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

(Otherwise, please print clearly on the back of this form)

**Baldwin County Home Builders Charitable Foundation
916 Plantation Blvd., Fairhope, AL 36532
(251) 928-9927
www.bchba.com**

FOR OFFICE USE ONLY

Item recieved in HBA Office (date): _____ by _____

Bid sheet completed

Added to Excel



Would you like to sponsor a **MEMBERSHIP MEETING?**

Would you consider an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

If you would like to sponsor a meeting, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing marsha@bchba.com or brett@bchba.com.



CURRENT OPEN MEMBERSHIP MEETING DATES

General Membership Meeting	January	★ OPEN ★
General Membership Meeting	February 17	★ OPEN ★
General Membership Meeting	May 26	★ OPEN ★

2022 CALL FOR ENTRIES

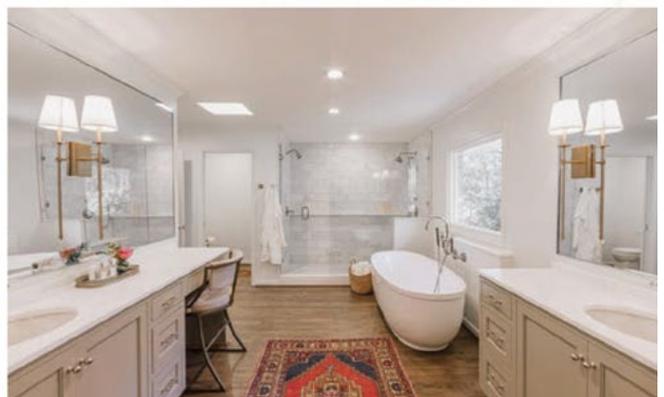
ALABAMA
REMODELING
EXCELLENCE
AWARDS

Presented by the



HOME BUILDERS
ASSOCIATION OF ALABAMA
REMODELERS

Registration Due: Jan. 21, 2022 | Awards Banquet: Apr. 9, 2022
Entries Due: Feb. 21, 2022 | RSA Activities Center, Montgomery, AL



Learn more at www.RemodelAlabama.com

NEW MEMBERS

Oct. 16, 2021 - Dec. 16, 2021

ASSOCIATES

C & C Painters, LLC

George Inocente Cormone Martinez
Painting Contractor
21087 Doc McDuffie Rd., Lot 19
Foley, AL 36535
(251) 228-3814

Coastal Custom Woodworks, LLC

Cherie Gerry
Cabinets / Millwork
12275 Barin Field Road
Foley, AL 36535
(251) 299-3114
cherieg@coastalwoodworks.us
http://www.coastalwoodworks.us

Easy Shutter Services

William Daigle
Shutters/Blinds
PO Box 2185
Gulf Shores, AL 36547
(251) 968-0008
willy@easysutterservices.com
http://www.easysutterservices.com

Grimes Property Services, LLC

Jerry Grimes
Handyman
3171 Municipal Park Dr.
Loxley, AL 36551
(251) 979-1656
jerrygrimesjr13@gmail.com

Gulf Coast Restoration & Construction

Eric Whitlow
Roofing Contractors
11280 US Hwy. 31
Spanish Fort, AL 36527
(251) 654-5571
ericwhitlow@gmail.com

High-Rise Contracting, LLC

Jake Murphy
Carpentry Contractors
16652 Canola Ct
Loxley, AL 36551
(251) 269-8446
jake@highrisebuilds.com

Keith Tinson

dba Keith Tinson Construction

Keith Tinson
Carpentry Contractors
314 West Orange Ave
Foley, AL 36535
(251) 752-0903
ktinson38@gmail.com

Nathanael Construction, LLC

Silverio Guatzin Perez
Roofing Contractors
1421 Cody Rd N, Lot 13
Mobile, AL 36618
(251) 509-3828
silveriop749@gmail.com

Outdoor Lighting Perspectives of Orange Beach - Pensacola

Lee Barber
Landscaping
PO Box 2771
Orange Beach, AL 36561
(251) 355-1171
pns-ob@outdoorlights.com
https://www.outdoorlights.com/or-
ange-beach-pensacola/

**Welcome To
Our Newest
Members!**

*Please add them
to your directory*

CANCELLED
as of Dec. 16, 2021

Byrd Builders, LLC

Cutting Edge Construction

D & D Mejia's Construction, LLC

DYAS Construction Management, LLC

Fairhope Ready Mix, Inc.

Helix Engineering & Construction, LLC

Jubilee Lock & Key, LLC

Lambert Building & Development

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LIFE MEMBERS

Brian Armstrong	27.50
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Jack Lynn Blackmon Jr.	44.00
Robert Brown	139.50
Chris Bumpers	98.50
Alex Cary	72.00
Eric Craig	28.50
Charles Ebert III	932.50
Gene Evans	71.00
Chris Farlow	78.00
Barbara Fretwell	32.00
Jeff Frosthalm	43.50
Gary Hellmich	144.00
Mike Henriksen	71.50
Joe Hocklander	257.75
Tracy Holobaugh	117.00
John Hutchinson	50.50
Johnny Langenbach	322.50
Chad Lippincott	38.00
Mike McElmurry Jr.	30.00
Lee Mitchell	149.50
Cliff Pitman	149.00
Chris Price	181.00
Reggie Pullman	43.50
Rance Reehl	47.50
Cain Roberds	130.50
George Roberds	597.00
Ray Roberds	90.00
Maclin Smith	30.00
David Stapleton	52.00
George Stuart	148.00
Thorn Thomas	350.50
Jeff Thompson	66.00
Wayne Trawick	284.50
Lee Turner	612.00
Patrick Waller	63.00
Eddie Youngblood	316.00

MEMBERS

Bryan Chandler	21.00
Matt Hammond	17.00
Jim Smith	19.00
Tom Stokes	23.50

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

1 Source Power & Equipment Scott Roberts	2 Yrs.	Budget Blinds of Baldwin County Dennis Shirley	1 Yr.	Eric Craig Homes, Inc. Eric Craig	7 Yrs.
316 Construction Amanda Cooley	1 Yr.	C Roberds General Contractors, LLC Cain Roberds	10 Yrs.	First Federal Mortgage H. Kelley Ouzts	19 Yr.
3D Installation, Daniel W. Davis dba Wesley Davis	7 Yrs.	Century Bank Nancy Grace	3 Yrs.	Fluid Motion Solutions, LLC Scott Miller	6 Yrs.
4 Lane Development, Inc. Geoff Lane	5 Yrs.	CK Construction Services, LLC Trey Crowley	2 Yrs.	FROPP, LLC Bernadette Popp	1 Yr.
ABC Supply Company, Inc. Tim Matheny	8 Yrs.	Coastal Stone Works dba Coastal Stone & Cabinetry Stephanie Hale	17 Yrs.	Garcia Drywall Robert Garcia	19 Yrs.
Achee Builders, Inc. Chris P Achee	15 Yrs.	Coastal Trim Works, LLC Matt Hays	6 Yrs.	Garden Design Solutions, Inc. Mr. Paul E. Fontenot	18 Yrs.
Aeiker Construction Corporation Jonathan Aeiker	9 Yrs.	Cochran Investments, Inc. Jared Cochran	2 Yrs.	Gary Clark Builder Gary Clark	26 Yrs.
Affordable Sewer & Drain, Inc. Randy Lee	17 Yrs.	Cody Christopher dba Cutting Edge Paint Cody Christopher	2 Yrs.	Green Nurseries & Landscape Design, Inc. Bobby Green	33 Yrs.
All Baldwin Drywall Dennis Collins	3 Yrs.	Coldwell Banker Reehl Properties, Inc. Rance Reehl	28 Yrs.	Green Services, Kevin Green dba Kevin Green	9 Yrs.
Alliant Construction, LLC Randi Stewart	1 Yr.	Craig Jernigan Construction, Inc. Craig Jernigan	23 Yrs.	Gruenloh & Associates P.C. Wayne Gruenloh	25 Yrs.
American Air Solutions, Inc. Timothy Courtright	12 Yrs.	Craig Sinclair Builder, Inc. Craig Sinclair	25 Yrs.	GRW Company, Inc. Gary Woodham	3 Yrs.
Arnett Homes, Inc. Chris Arnett	2 Yrs.	Curtis Johnson Curtis Johnson	2 Yrs.	Gulf Coast Building Supply Wayne Vick	49 Yrs.
Barnett Drywall Tim Barnett	14 Yrs.	D.R. Horton, Inc. Misty Blair	15 Yrs.	Habitat for Humanity of Baldwin County Chris Monforton	18 Yrs.
Bateman Heating & Air Horton Bateman	17 Yrs.	Diamond M&A Electric, LLC Michael Allen	7 Yrs.	Hammond Construction, LLC Matt Hammond	17 Yrs.
Batten Builders, LLC John Luce	5 Yrs.	DML Construction, LLC Mr. Milton Hudson	1 Yr.	Hand Arendall Harrison Sale, LLC Christopher Williams	2 Yrs.
Benchmark Homes Group, LLC Robert Radcliff	9 Yrs.	Doug Ward & Company, LLC Doug Ward	22 Yrs.	Harrison Built Contracting, LLC Robert Harrison	1 Yr.
Benny Darby Construction Company, Inc. Benny Darby	17 Yrs.	Durango Masonry, LLC Brittany Aguirre	2 Yrs.	Hartwig Moss Insurance Agency Helmut Mundt	9 Yrs.
Blackard Roofing, Inc. Danny Blackard	22 Yrs.	Earl Buchanan Construction Corporation Earl Buchanan	6 Yrs.	Heard Roofing Company Walter Heard	20 Yrs.
Bowen Contracting, Inc Wesley Bowen	16 Yrs.	Ebert Agency, Inc. Charles Ebert III	37 Yrs.	J Robinson Electric Jason Robinson	2 Yrs.
Bricks Are Us Mr. Michael E. Holler	18 Yrs.	Eco Painting, LLC Juan Chong	1 Yr.	J.A.B. Construction Incorporated Jamie Brown	1 Yr.
BRS, Brad Polk dba BRS Brad Polk	2 Yrs.	Emerald Coast Landscaping Josh Godbold	3 Yrs.	James Construction & Renovation Patrick James	1 Yr.
Bryan Wood Flooring, Inc. Chris Bryan	26 Yrs.			Jim Palmer Homes, LLC Tabitha Chalfant	1 Yr.

 **Congratulations to our long term 25+ year members!**

RENEWALS (CONT.)

Oct. 16, 2021 - Dec. 16, 2021

John Bowman Construction John Bowman	14 Yrs.	Payne Quality Painting, LLC Michael Payne	4 Yrs.	Seale Quality Construction & Renovations, Inc. Glenn Seale	1 Yr.
John Stacey Roofing, LLC John Stacey	14 Yrs.	Pelican Roofing Seth Williams	3 Yrs.	Secure Vision, Inc. Robert P. Kleban	15 Yrs.
Jones Coastline Services Luther Daniel Jones	7 Yrs.	Pen Air Federal Credit Union Shaun Schiewe	2 Yrs.	Seelhorst Services Clem Seelhorst	6 Yrs.
Kelly Builders, Inc. Chuck Kelly	16 Yrs.	Pfeffer Floor Covering Inc dba Pfeffer Floors To Go Arlene Pfeffer	25 Yrs.	Sifuentes Construction, LLC Manuel Hardie	1 Yr.
Kevin Phillips dba Phillip's Interior & Exterior Services Kevin Phillips	3 Yrs.	Podium Property Management, LLC Claire Godwin	2 Yrs.	Smith, Clark and Associates, LLC Danielle Doussan	7 Yrs.
Ladner & Ladner L. Stephen Ladner	4 Yrs.	Pool Contractor Services, LLC Greg Travis	4 Yrs.	Southern Heritage Builders Ralph David Reynolds	10 Yrs.
Langenbach Construction Co., LLC Johnny Langenbach	34 Yrs.	Price Masonry, LLC Randy E. Price	10 Yrs.	Stephen Snyder Stephen Snyder	4 Yrs.
Larry Whitaker Builders Larry Whitaker	24 Yrs.	R. C. I., Inc. Libby Q Hill	15 Yrs.	Stockton Construction, LLC Mike Stockton	2 Yrs.
Lemongrass Custom Home & Design, Inc. Delia Pierce	5 Yrs.	R. Johnson Builder, LLC Ryan johnson	1 Yr.	Suarez Builder, Inc. Larry Suarez	28 Yrs.
Long's Air Conditioning Refrigeration, LLC Cameron Haygood	4 Yrs.	Read Roofing and Contracting Alan Read	16 Yrs.	Swinson Air Conditioning Peter Swinson	30 Yrs.
Lowry Productions Michael Lowry	1 Yr.	Red Rock Services, LLC Morgan Ashurst	1 Yr.	Taylor Made Trim Tile James R Taylor	8 Yrs.
M Lacy Contracting, Inc. Michael Lacy	2 Yrs.	Redline Electrical Services Steve Alexander	3 Yrs.	Thomas Harrison & Associates Thorn Thomas	32 Yrs.
Manu-Forti Construction, Inc. Ms. Danny Paul	18 Yrs.	Reese Enterprises, LLC Rob Reese Jr.	3 Yrs.	Triton Stone Group of Mobile Josh Armstrong	10 Yrs.
McCurley and Associates, LLC Luke Hayes	2 Yrs.	Riley-Stuart Supply Co. Ramsey Stuart	30 Yrs.	Trustmark National Bank Rick Howze	8 Yrs.
Mike McConnell Inc. dba Mike McConnell Homes Mike McConnell	4 Yrs.	Riviera Utilities Miles McDaniel	49 Yrs.	Turcois Painting, LLC Andres Turcios	1 Yr.
Mobile Bay Overhead Door, Inc. John Morgan	25 Yrs.	Rob Littleton Construction Co., LLC Rob Littleton	7 Yrs.	Under Grace Roofing Daniel Woods	3 Yrs.
Morin Homes, LLC Ryan Morin	3 Yrs.	Roof Doctor of Alabama, Inc. Lance Carbary	7 Yrs.	Valere Homes Chris Farlow	12 Yrs.
New Era Construction, Inc. Jon Stricklin	9 Yrs.	Roof Savers, LLC Macey Robinson	1 Yr.	W J Van Arsdale, Inc. Charles Van Arsdale	29 Yrs.
Paradise Granite Marcio Martins	3 Yrs.	Russell and Company Construction, Inc. Anna Russell	3 Yrs.	Wachter & Company, Inc. Chason Wachter	13 Yrs.
Parker Painting, LLC Stacey Parker	12 Yrs.	S & K Electrical, LLC Shannelle Wilkerson	4 Yrs.	Waller Builders, LLC Patrick Waller	9 Yrs.
Parker Roofing, Brian and Kendra Parker dba Kendra Parker	4 Yrs.	Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson	13 Yrs.		

Thank You
For your continued support

 **Congratulations to our long term 25+ year members!**

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- Home Tech Zone
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NETWORKING & EVENTS

- Opening Ceremonies
- Matchmaking
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- IBS Official House Party**
- Young Pro Party**
- IBS Closing Concert**

EDUCATION (110+ SESSIONS)

- Pre-Show Master Workshops**
- 60 Design Ideas in 60 Minutes
- 2022 Housing Economic Outlook
- Building Knowledge Sessions
- Game Changers
- Sales Rally
- Tech Bytes
- On-Demand Library of Recorded Sessions

	EXPO PASS	ALL-ACCESS
IBS Exhibitors	▲	▲
Start-Up Zone	▲	▲
New Product Zone	▲	▲
IBS Jobsite Safety Zone	▲	▲
KBIS Exhibitors	▲	▲
Home Tech Zone	▲	▲
High Performance Building Zone	▲	▲
Opening Ceremonies	▲	▲
Matchmaking	▲	▲
IBS Centrals	▲	▲
IBS Official House Party**	▲	▲
Young Pro Party**	▲	▲
IBS Closing Concert**	▲	▲
Pre-Show Master Workshops**	▲	▲
60 Design Ideas in 60 Minutes	▲	▲
2022 Housing Economic Outlook	▲	▲
Building Knowledge Sessions		▲
Game Changers		▲
Sales Rally		▲
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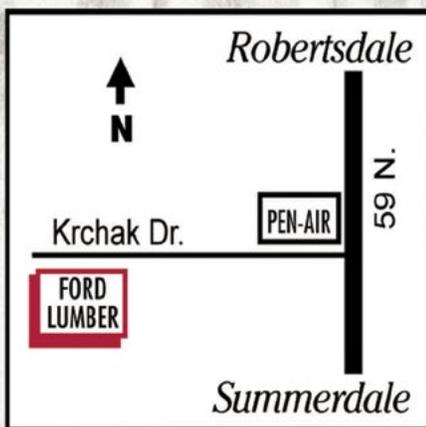
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UPCOMING EVENTS



January EVENTS

- Jan. 11 10:00 am Board Orientation
- Jan. 11 11:00 am Board Meeting
- Jan. 13 12:00 pm Associate Council Mtg.
- Jan. 18 12:00 pm PWB Luncheon

February EVENTS

- Feb. 10 12:00 pm Associate Council Mtg.
- Feb. 15 11:00 am Board Meeting
- Feb. 15 12:00 pm Code Meeting



February 8-10
International Builders Show
Orlando, FL



February 22-23
HBAA Winter Meeting
Montgomery, AL